

Prepared by *Carrol Halliwell* RealScope

Agent: Courtney Griffiths - Staff Profile

Client: Belle Property - Carindale

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## **ABOUT COURTNEY**

Having grown up in a real estate family, Courtney Griffiths was exposed to the intricacies of the real estate industry early on. She was immediately drawn to helping others as well as to the dynamic of building a formidable reputation. Courtney knows firsthand the importance of maintaining a profitable portfolio, and she works closely with landlords and investors to maximise rent rolls.

Her approach is unfailingly customer-centred. With an engaging personality and a thorough, candid demeanour, Courtney thinks on her feet, is a tough negotiator and highly skilled in conflict resolution. By listening carefully and approaching each interaction with patience and individual focus, she gets the job done and creates meaningful and lasting relationships with her clients.

By paying attention to your requirements, Courtney will patiently but tirelessly work to make sure what's important to you is addressed. Her hybrid approach of innovative strategic tactics, discretion and personal care allows her to provide clients with high quality research and valuable market insights. Her unshakeable belief that all clients have the right to be as well informed as possible is indicative of her high character, integrity and professionalism.

A dedicated mother of two Courtney enjoys quality time with her boys, frequently spending the weekend in the great outdoors together, often exploring coastal and hinterland getaways.